

#### RETAIL TREASURY BONDS

## BRIDGING DREAMS BUILDING THE NATION

Retail Treasury Bonds or RTBs are government-issued investments that are low-risk and earn more for you than a regular time deposit. RTBs also help fund public infrastructure, government educational and health programs, and more.

With every investment in RTBs, you help bridge your family's future while helping build the nation.

RTBs ARE AVAILABLE FROM FEB 26 TO MARCH 8, 2019 ONLY!
INVEST NA! ITO ANG TULAY NATIN SA KINABUKASAN.



ASK YOUR BANK ABOUT RTBs TODAY OR GO TO WWW.TREASURY.GOV.PH TO FIND OUT MORE

















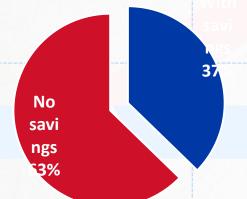
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### Overseas Filipinos - Bagong Bayani



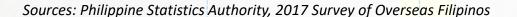


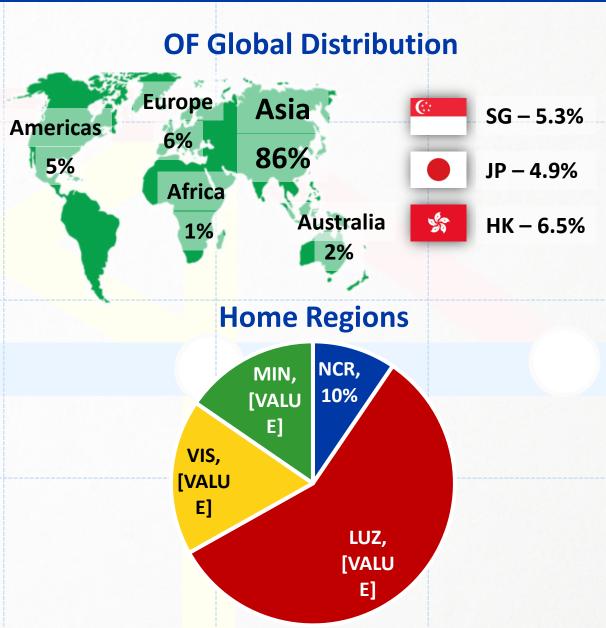
10% of 2018 GDP



Only 1/3 of OFs manage to save part of their cash remittances

P97K Average remittance per OF Over six months





#### **Financial Goals**



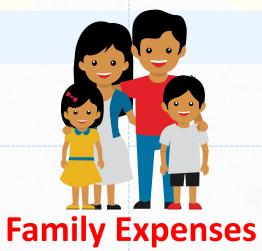
These are targets (i.e. milestones, status, things, events) in the future that require money.













#### Vision for the Philippines





**AMBISY NATIN** outlines the National Governments vision for the country.

2040

MATATAG, MAGINHAWA, AT PANATAG NA BUHAY

2022

TO LAY DOWN THE FOUNDATION FOR INCLUSIVE GROWTH, A HIGH TRUST AND RESILIENT SOCIETY,
AND A GLOBALLY-COMPETITIVE KNOWLEDGE ECONOMY

"MALASAKIT"
ENHANCING THE SOCIAL FABRIC

"PAGBABAGO"
REDUCING INEQUALITY

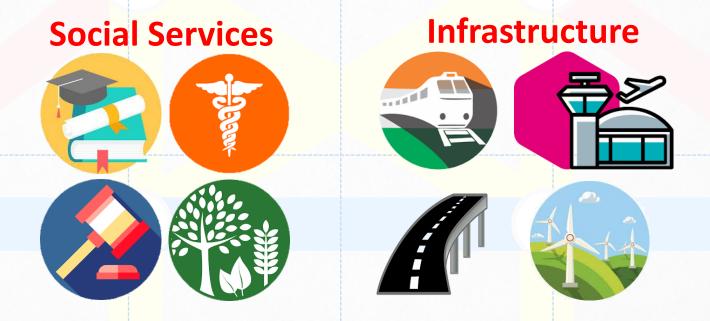
"PATULOY NA PAG-UNLAD"
INCREASING GROWTH POTENTIAL

Providing economic opportunities is central to the Republic's Socio-economic Agenda

#### **Attaining the Vision**



Attaining the vision involves increased public and private spending in key priority sectors.



The Government provides for these programs via a combination of internal revenues (taxes) and borrowing.

#### Vision for the Philippines



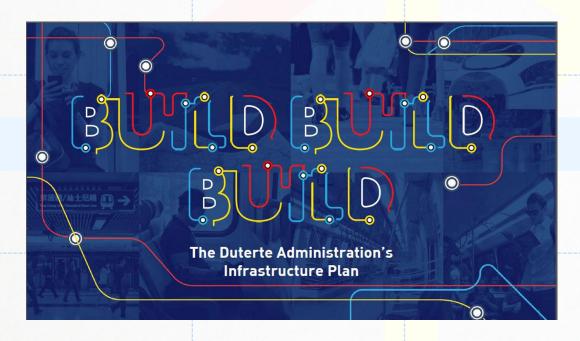
"We will make the next few years the golden age of infrastructure in the Philippines... and thereby spur development growth."

- President Rodrigo Duterte

## **Total Required** ₱9.0T Investment



















Infrastructure Pipeline

est. 1.7 M Jobs Created (by 2022)

Infra as % GDP



### How does the government raise funds? (1 of 3)



The Bureau of the Treasury formulates and implements a sustainable borrowing program using a wide array of means.

Modality	Features
Treasury Bills (T-Bills)	<ul> <li>Maturity: 91, 182, and 364 days</li> <li>Interest Payment: None. (Sold at a Discount)</li> <li>Minimum Investment: Varies from bank to bank</li> <li>Higher earnings potential than Time Deposit</li> <li>Can be sold easily via secondary markets</li> </ul>
Retail Treasury Bonds (RTBs)	<ul> <li>Maturity: Up to 25 years</li> <li>Interest Payment: Quarterly</li> <li>Relatively higher yield over Time Deposit / CASA</li> <li>Minimum Investment: Php5,000.00</li> <li>Can be sold easily via secondary markets</li> </ul>

### How does the government raise funds? (2 of 3)



The Bureau of the Treasury formulates and implements a sustainable borrowing program using a wide array of means.

Modality	Features
Fixed Rate Treasury Notes (FXTNs)	<ul> <li>Maturity: Up to 25 years</li> <li>Interest Payment: Semi-annual</li> <li>Minimum Investment: Varies from bank to bank</li> <li>Can be sold easily via secondary markets</li> </ul>
Republic of the Philippine Bonds (ROPs)	<ul> <li>Currency: US Dollar only</li> <li>Maturity: Up to 25 years</li> <li>Interest Payment: Semi-annual</li> <li>Minimum Investment: Varies from bank to bank</li> <li>Can be sold easily via secondary markets</li> </ul>

## How does the government raise funds? (3 of 3)



#### The Country's financial strength enables it to tap foreign markets to raise funds.

\*Recent Issuances

SAMURAI BONDS	
Amount	Php73 Billion-equivalent
Currency	Japanese Yen
Tenor	3/5/10 years
Interest Rate	0.38%/0.54%/0.99% p.a. respectively

GI	LOBAL BONDS
Amount	Php78 Billion-equivalent
Currency	US Dollar
Tenor	10 years
Interest Rate	3.75% p.a.

#### Illustration



## **Treasury Bills (T-Bills)**



REPUBLIKA NG PILIPINAS KAGAWARAN NG PANANALAPI

#### KAWANIHAN NG INGATANG-YAMAN

(BUREAU OF THE TREASURY)
Intramuros, Manila

#### Public Offering for Treasury Bills

Auction Date: February 11, 2019

Cut-off Time: 1:00 P.M.

T-Bill	Series	Amount	Issue/Settlement Date/s	Maturity Date/s
91-day 182-day 364-day	PIBL1218E132 PIBL1218H265 PIBL1219B063 Total	P 6.000B P 6.000B P 8.000B P 20.000B	02-13-2019 02-13-2019 02-13-2019	05-15-2019 08-14-2019 02-12-2020

#### **Features:**

- Issued by the Republic of the Philippines through the BTr
- Sold at a discount
- Available via banks
- Tenors: 91, 182, and 364 days
- Higher earnings potential than CASA or TD/SSAs

#### **Illustration: (Concept of Discount)**

**Face Value** : Php100,000.00

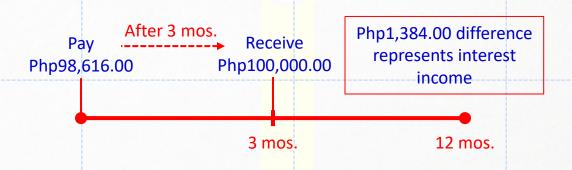
**Interest Rate**: 5.550% p.a.

**Tenor** : 91 days or

3- months

Purchase Price: 98.616

**Cash Outlay** : Php98,616.00



### **Profit Dynamics: Primary Market**



## Retail Treasury Bonds – Primary Market (New)

Series : RTB 21

Face Value : ₱100,000.00

Purchase Price : ₱100.00 (at par)

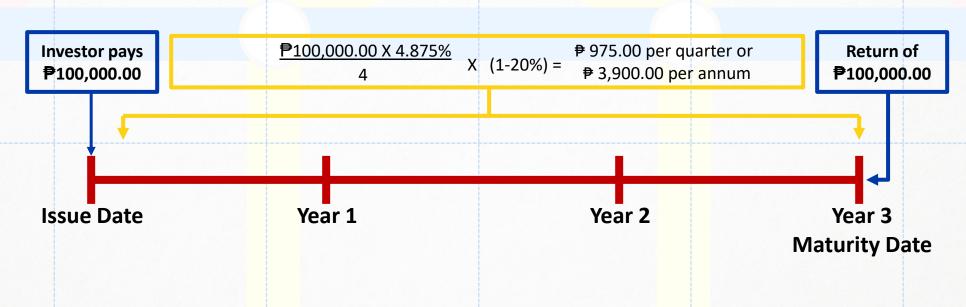
Issue Date : June 13, 2018

Maturity Date : June 13, 2021

Tenor : 3 Years

Coupon Rate : 4.875% p.a. (subject to 20% final withholding tax)

Coupon Frequency : Quarterly





#### Illustration: Client Sells RTB 21

After 2 years, market rates/prices are:

Scenario A (interest rates go down 25 bps)

Yield to maturity (YTM) : 4.625%

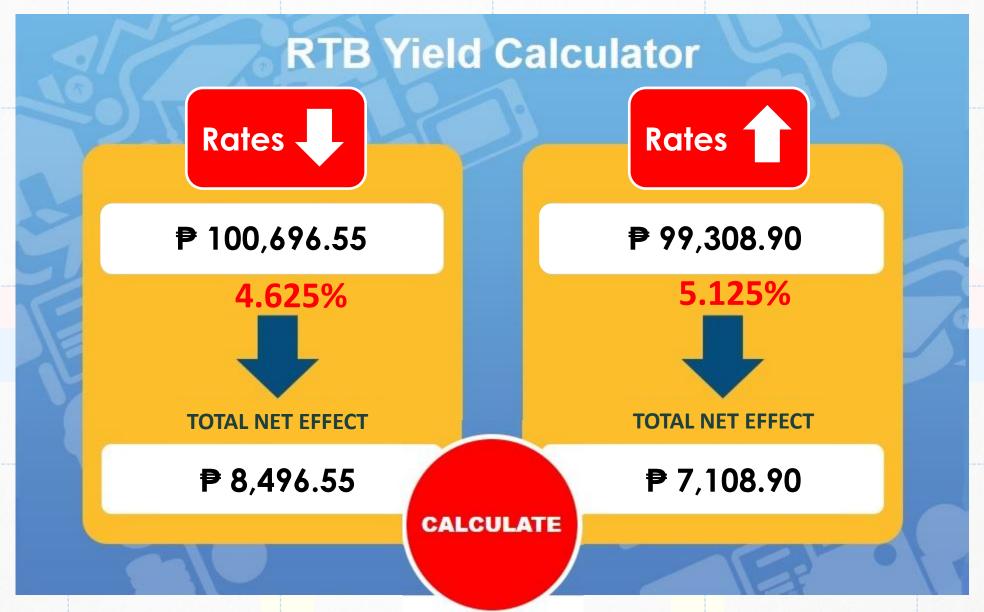
Net Price (taxable) : 100.697

Scenario B (interest rates go up 25 bps)

Yield to maturity (YTM) : 5.125%

Net Price (taxable) : 99.309

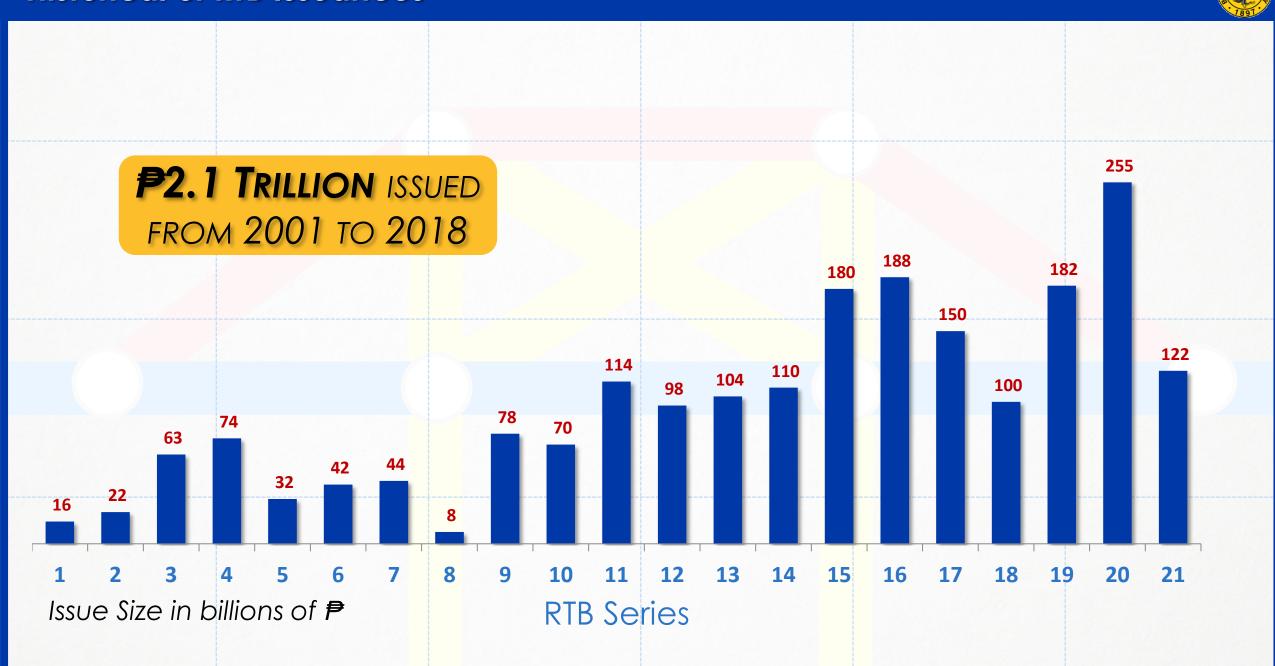




<sup>\*</sup>Returns displayed assume an interest period of one year and are net of 20% final withholding tax

#### Historical of RTB Issuances





## **Previous RTB Marketing Materials**





RTB 21 / Jun. 2018



RTB 20 / Dec. 2017



RTB 19 / Apr. 2017



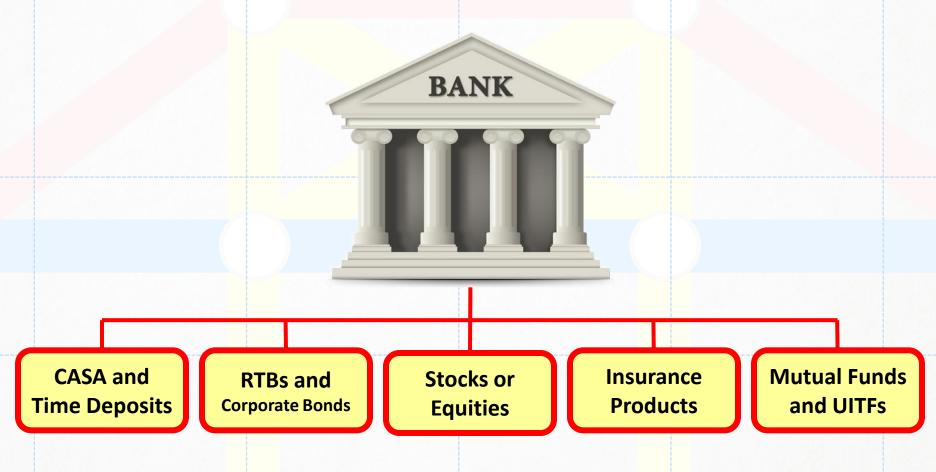
RTB 18 / Sept. 2016



### How to access your investment options?







#### What are the basic requirements?



## Common requirements are the following:



Accomplish required documents

- Account opening forms
- Client Suitability Forms
- Risk Disclosure Forms

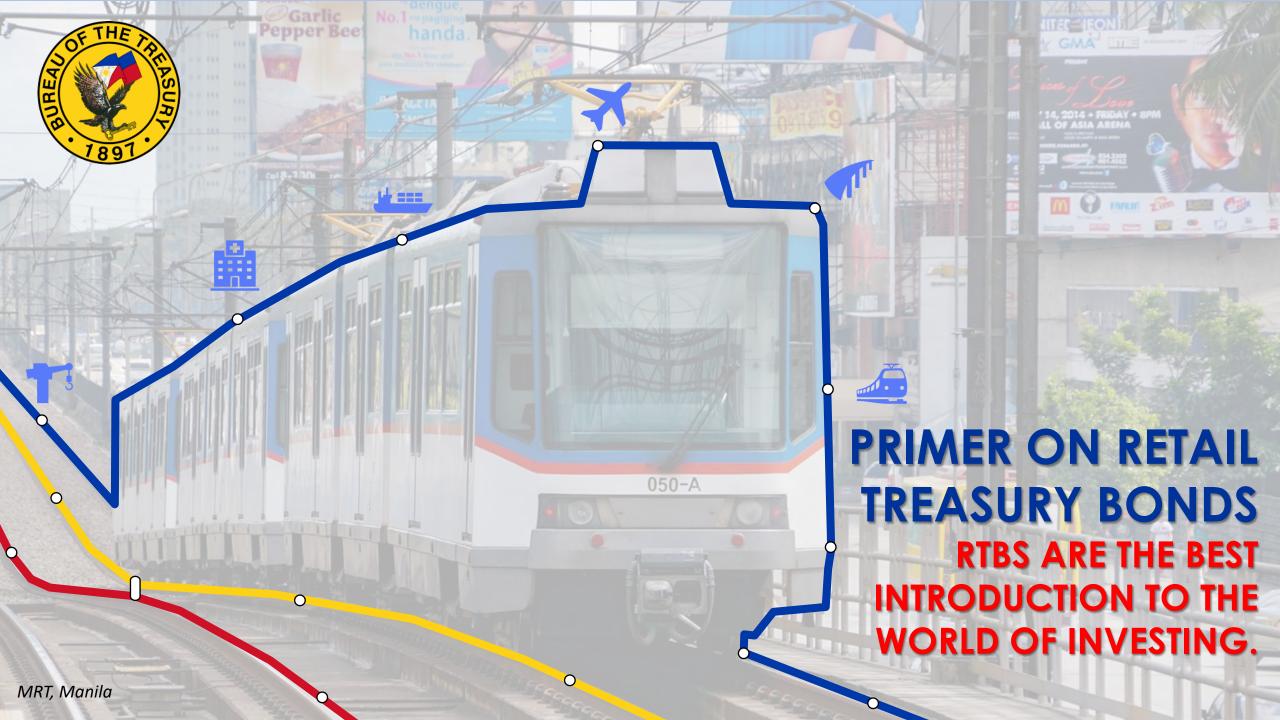


Two (2) valid and unexpired government-issued IDs



Personal Appearance - Be prepared to answer any questions about your financial capacity and provide other necessary information to the bank, to determine client suitability.





#### Key Features and Benefits of RTBs for Investors





#### SOVEREIGN BACKING

- Essentially Risk Free
- Direct obligation of the Republic



#### RELATIVELY HIGHER YIELD

Higher than Time Deposits



#### **AFFORDABLE**

- Minimum investment of ₱5,000
- ZERO Fees



#### CONVENIENT

- You can transact at any major banks
- You can use your existing CASA as your settlement account



# FREQUENT INTEREST PAYMENTS

Pays interest every quarter



#### **EASY TO BUY AND SELL**

 Can be bought and sold on any banking day

## Offering Process during Public Offering Period – Primary Market





Offline

Online



Visit any authorized Selling Agent Banks



Visit www.treasury.gov.ph

### Offering Process during Public Offering Period – Primary Market

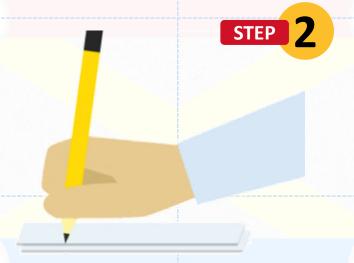


## How to invest OFFLINE?



Visit any authorized Selling Agent Banks

- Consult an Investment Counselor
- Product Briefing
- Risk Profiling



Accomplish required forms

- Bank Forms
- Acknowledgement Receipt
- Submit other documentary requirements, as applicable.

STEP 3



Pay the Principal Cost

- ZERO Transaction Fee
- Proof of Investment:
   Confirmation of Sale (COS)

#### Offering Process during Public Offering Period – Primary Market



## How to invest **ONLINE?**

STEP 1

STEP 2

STEP 3

STEP 4







Investor Name	ebsd tmg
Birth Date	01/01/1900
City	NPF
Province	np;fn
Street Address	nfp nqpa
Email Address	aloyola@mail.landbank.com
Contact Number	
Account Name	ebsd tmg
Amount to Invest	PHP 950,000.00
TOTAL AMOUNT	PHP 950,000.00
Reference Number	681-09242018-329102
Date and Time	2018-09-24 10:23:29
Confirmation No.	00009242018102329083

# Log on to www.treasury.gov.ph

- Read through the details of the investment before purchasing the RTBs
- Once understood, click Ready to Order

# Accomplish required ordering form

- Input required information into Ordering Form
- Select settlement bank
- Agree to terms and conditions

# Pay the Principal Cost

- Log on to chosen settlement bank's online payment facility
- ZERO Transaction Fee

#### **Proof of Investment**

- Notice of successful payment may be printed as your proof of investment in RTBs
- System-generated notice of successful payment shall be sent to your designated email address

## Offering Process: Secondary Market



## For already-issued RTBs:

